



1050 Thomas Jefferson Street, NW  
Suite 100  
Washington, DC 20007  
202-295-8100 ■ Fax 202-295-8111  
www.ecolonial.com

September 23, 2014

Mr. Troy Scott  
DC United  
RFK Stadium  
2400 East Capitol Street, SE  
Washington, DC 20003

Re: DC United Stadium Parking

Dear Troy:

Colonial Parking, Inc. is the manager of the parking garage located at 100 M Street, SE, which is currently a commercial parking garage. The facility has a capacity of approximately 197 vehicles.

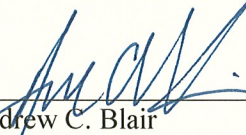
As a supporter of the DC United Stadium development, I am willing to enter a commitment that I will seek to negotiate a contract with DC United for fan parking at this parking facility. Once the timing and development plans are set, I would anticipate that the parties would negotiate an agreement with the following core elements:

1. That we would make 100 parking rights for game time parking on our facility available for DC United fans, on either a season pass or game day online sales, both of which would be sold by DC United team.
2. The cost of those parking rights (per right/game) would be set when the final agreement is executed.
3. That there is an understanding that DC United games will not conflict with games and events at National's Park.
4. That we will make our facility available two hours before and two hours after games and will appropriately staff the facility to ensure a quality fan experience at our facility.
5. We would anticipate an initial term of three years from the opening of the stadium, with either party having right to terminate with proper notice in advance of the termination date.

6. That the commencement of any agreement would be conditioned upon the development of the stadium.

I hope this is helpful and I look forward to working with DC United on this exciting project.

COLONIAL PARKING, INC.

BY:  PRESIDENT/CEO  
Andrew C. Blair

TITLE: President and CEO

DATE: 23 SEPT 2014



1050 Thomas Jefferson Street, NW  
Suite 100  
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September 10, 2014

Mr. Troy Scott  
DC United  
RFK Stadium  
2400 East Capitol Street, SE  
Washington, DC 20003

Re: DC United Stadium Parking

Dear Troy:

Colonial Parking, Inc. is the manager of the parking garage located at 1015 Half Street, SE, which is currently a commercial parking garage. The facility has a capacity of approximately 275 vehicles.

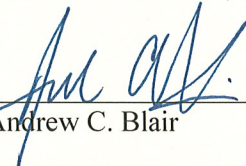
As a supporter of the DC United Stadium development, I am willing to enter a commitment that I will seek to negotiate a contract with DC United for fan parking at this parking facility. Once the timing and development plans are set, I would anticipate that the parties would negotiate an agreement with the following core elements:

1. That we would make 200 parking rights for game time parking for weekend games on our facility available for DC United fans, on either a season pass or game day online sale, both of which would be sold by DC United team.
2. The cost of those parking rights (per right/game) would be set when the final agreement is executed.
3. That there is an understanding that DC United games will not conflict with games and events at National's Park.
4. That we will make our facility available two hours before and two hours after games and will staff the facility appropriately to ensure a quality fan experience at our facility.
5. We would anticipate an initial term of three years from the opening of the stadium, with either party having the right to terminate with proper notice in advance of the termination date.

6. That the commencement of any agreement would be conditioned upon the development of the stadium.

I hope this is helpful and I look forward to working with DC United on this exciting project.

COLONIAL PARKING, INC.

BY:  PRESIDENT/CEO  
Andrew C. Blair

TITLE: President and CEO

DATE: 10 SEPTEMBER 2014



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September 2, 2014

Mr. Troy Scott  
DC United  
RFK Stadium  
2400 East Capitol Street, SE  
Washington, DC 20003

Re: DC United Stadium Parking

Dear Troy:

Colonial Parking, Inc. holds the lease to the parking lot located at 1100 South Capitol Street, SE, which is currently a commercial parking lot. The facility has a capacity of 110 vehicles.

As a supporter of the DC United Stadium development, I am willing to enter a commitment that I will seek to negotiate a contract with DC United for fan parking at this parking facility. Once the timing and development plans are set, I would anticipate that the parties would negotiate an agreement with the following core elements:

1. That we would make 75 parking rights for game time parking on our facility, available for DC United fans on either a season pass or game day online sale, both of which would be sold by the DC United team.
2. The cost of those parking rights (per right/game) would be set when the final agreement is executed.
3. That there is an understanding that DC United games will not conflict with games and events at National's Park.
4. That we will make our facility available two hours before and two hours after games and will staff the facility appropriately to ensure a quality fan experience at our facility.
5. We would anticipate an initial term of three years from the opening of the stadium, with either party having right to terminate with proper notice in advance of the termination date.

6. That the commencement of any agreement would be conditioned upon the development of the stadium.

I hope this is helpful and I look forward to working with DC United on this exciting project.

COLONIAL PARKING, INC.

BY:  PRESIDENT/CEO  
\_\_\_\_\_  
Andrew C. Blair

TITLE: President and CEO

DATE: 8 SEPT 2014



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September 2, 2014

Mr. Troy Scott  
DC United  
RFK Stadium  
2400 East Capitol Street, SE  
Washington, DC 20003

Re: DC United Stadium Parking

Dear Troy:

Colonial Parking, Inc. holds the lease to the garage located at 300 M Street, SE, which is a commercial parking garage. The facility has a capacity of 325 vehicles.

As a supporter of the DC United Stadium development, I am willing to enter a commitment that I will seek to negotiate a contract with DC United for fan parking at this parking facility. Once the timing and development plans are set, I would anticipate that the parties would negotiate an agreement with the following core elements:

1. That we would make 275 parking rights for game time parking on our facility, available for DC United fans on either a season pass or game day online sale, both of which would be sold by DC United team.
2. The cost of those parking rights (per right/game) would be set when the final agreement is executed.
3. That there is an understanding that DC United games will not conflict with games and events at National's Park.
4. That we will make our facility available two hours before and two hours after games and will staff the facility appropriately to ensure a quality fan experience at our facility.
5. We would anticipate an initial term of three years from the opening of the stadium, with either party having right to terminate with proper notice in advance of the termination date.

6. That the commencement of any agreement would be conditioned upon the development of the stadium.

I hope this is helpful and I look forward to working with DC United on this exciting project.

COLONIAL PARKING, INC.

BY:  PRESIDENT/CEO  
Andrew C. Blair

TITLE: President and CEO

DATE: 5 SEPTEMBER 2014





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September 2, 2014

Mr. Troy Scott  
DC United  
RFK Stadium  
2400 East Capitol Street, SE  
Washington, DC 20003

Re: DC United Stadium Parking

Dear Troy:

Colonial Parking, Inc. holds the lease to the parking lot located at 1101 South Capitol Street, SW, which is currently a commercial parking lot. The facility has a capacity of 50 vehicles.

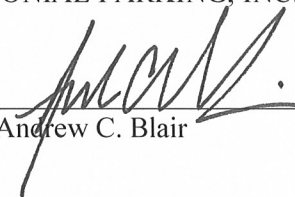
As a supporter of the DC United Stadium development, I am willing to enter a commitment that I will seek to negotiate a contract with DC United for fan parking at this parking facility. Once the timing and development plans are set, I would anticipate that the parties would negotiate an agreement with the following core elements:

1. That we would make 50 parking rights for game time parking on our facility, available for DC United fans on either a season pass or game day online sale, both of which would be sold by DC United team.
2. The cost of those parking rights (per right/game) would be set when the final agreement is executed.
3. That there is an understanding that DC United games will not conflict with games and events at National's Park.
4. That we will make our facility available two hours before and two hours after games and will staff the facility appropriately to ensure a quality fan experience at our facility.
5. We would anticipate an initial term of three years from the opening of the stadium, with either party having right to terminate with proper notice in advance of the termination date.

6. That the commencement of any agreement would be conditioned upon the development of the stadium.

I hope this is helpful and I look forward to working with DC United on this exciting project.

COLONIAL PARKING, INC.

BY:  . PRESIDENT/CEO  
Andrew C. Blair

TITLE: President and CEO

DATE: 5 SEPTEMBER 2014